

**McCall Area Timeshare Association
Board Meeting
August 3, 2011**

The MATA Board of Directors meeting was held on August 3, 2011 at the Boise Ranch Golf Course in Boise, Idaho.

Present were Board Members Travis Leonard, David Holland, Richard Brotherton, and Gary Turner. Spencer Koonz was absent.

Travis noted that the meeting was for 2012 Budget approval from the three options presented and reviewed at the meeting held on August 2, 2011.

Dave Holland stated that he was torn between Option 1 that would be unchanged from the 2011 budget but would raise Maintenance Fees by \$19 to \$24 and Option 3 that would not increase the Maintenance Fees but would decrease the Renovations line item substantially. He objected to Option 2 that would reduce Maintenance Fees and totally eliminate the Renovations line item.

Dick Brotherton opposed raising Maintenance Fees by \$20 per week. Dave stated concern about not having any money in the budget for Renovations. Gary Turner also stated his opposition to a \$20 increase in Maintenance Fees. Dave Holland suggested splitting the difference and raising fees by \$10 and increasing the Renovations line item to \$30,000. Dick Brotherton preferred not to raise fees at all. Travis agreed with Dick due to the recent Supplemental Assessment. A \$5.00 Maintenance Fee increase was suggested, but Travis stated that he felt that even a \$5.00 increase would result in more deedbacks and would cause MATA to go backwards more than the increase would realize in revenues. After further brief discussion Dave also stated support of Option #3.

Dick Brotherton moved to go with Option #3.

Gary Turner seconded the motion.

Motion carried unanimously and Travis noted that Option #3 will be presented at the Annual Homeowners Meeting for input of owners present.

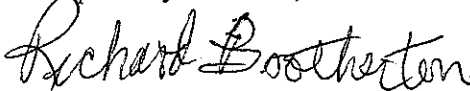
Discussion followed on incentives to push sales. Dave stated that he would have Linda pull balances on all foreclosed units to see how big defaults are on some of them. He noted that he needs to know where the weeks stand when he starts with the sales push and that he needs to be able to sell as the market bears so he needs to know what he's working with. Brief discussion followed on selling potential buyers on McCall and the possibility of offering a two or three night stay as a sales incentive. It was then noted that this issue would be discussed further as needed.

Dave Holland moved to adjourn the meeting.

Travis Leonard seconded the motion.

Motion carried unanimously and Travis Leonard adjourned the meeting at 1:30 pm.

Respectfully submitted,



Richard Brotherton
Secretary